



**Report of the Chief Constable to the Chair and Members
Of the Policy & Resources Panel
16th February 2012**

**Executive & Presenting Officer: Mrs Ann Hall, Assistant Chief Officer
(Finance & Commissioning)**

Status: For Decision

**Procurement Report for the Provision of 4x4 Vehicles and Spare
Parts**

1. Purpose

1.1 The purpose of this report is to advise Members of the results of the North East forces regional procurement exercise for the purchase of 4x4 Vehicles and spare parts.

2. Recommendations

2.1 To agree to use the North East regional framework for the procurement of 4x4 vehicles and spare parts 2011/15.

2.2 That Member's agree to accept Bidders 2 and 4 as the best value solution for the procurement of 4x4 vehicles and spare parts.

3. Reasons

3.1 For the provision of 4x4 vehicles and spare parts, a regional procurement exercise was conducted through the National Policing Improvement Agency (NPIA) vehicle framework contracts.

3.2 North Yorkshire Police procurement department facilitated the mini-competition exercise for the full North East region of forces and worked with the fleet representatives from each force in developing the documentation and evaluation requirements.

3.3 The seven North East forces agreed the criteria and scoring methodology of the mini-competition before publication on the national e-tendering portal, Bluelight on 29th July 2011.

- 3.4 The Project Evaluation Team agreed the format and assessed the returned submissions on 15th August 2011.
- 3.5 The bid returns were assessed under two main categories:
- Road Police Units – High Performance
 - Non Road Police Units – Standard Performance
- 3.6 The assessments also took into account: vehicle cost, warranty cost and whole life cost of the vehicle.
- 3.7 During the evaluation exercise, it was evident that two of the bidders had presented inconsistent and unrealistic pricing schedules within their proposals. The regional Evaluation Team therefore felt that these two bidders should be removed completely from the tendering exercise and their proposals should be marked as non-compliant. The remaining four submissions were assessed and marked by the regional Evaluation Team and it became clear that bidders 2 and 4 submitted the most cost effective proposals to the North East region.
- 3.8 The choice made by the regional Evaluation Team is for Bidder 4 to be awarded the contract for Road Police Units (High Performance) and Bidder 2 to be awarded the contract for Non Road Police Units (Standard Performance).
- 3.9 The contract commenced on the 2nd September 2011 for a four year period. Subject to the Police Authority's final approval, the Authority will use the framework agreement for three of the four years, where this provides best value for money.
- 3.10 The Force has been undertaking a fleet rationalisation/reduction programme and it was decided that this review should be completed to provide clarity regarding future ordering volumes before the contract was entered into.

4. Implications

4.1 Finance

The table below shows the current and proposed purchase cost and the annual requirements for Road Police Units High Performance 4x4 vehicles.

	Quantity required	Current price	Regional Mini - competition price	Potential Cost saving
2012/2013	5	£150,066	£147,089	£2,977
2013/2014	1	£30,013	£29,418	£595
2014/2015	5	£150,066	£147,089	£2,977
Total				£6,549

- 4.2 The vehicles available through the regional contract are more cost effective than the vehicles previously purchased for the NE region and could save the Force £6,549 over the three year contract period.

- 4.3 There are currently no requirements for any Non-Road Police Unit (Standard performance) 4x4 vehicles for Cleveland Police during the period 2012/2015.
- 4.4 Diversity and Equal Opportunities
All bidders were requested to complete an equality and diversity questionnaire as part of the initial NPIA tendering process.
- 4.5 Human Rights Act
There are no Human Rights Act implications arising from this report.
- 4.6 Sustainability
There are no sustainability implications in the award of this contract.
- 4.7 Risk
There is no risk involved in the awarding of this contract. The recommended bidders are previous suppliers to the Force as well as having a considerable dealership representation within the Cleveland area.

5. Conclusions

- 5.1 In an effort to comply with both mandated NPIA vehicle replacement contracts and to further seek value for money in addition to standardisation across forces; the North East region pooled their anticipated vehicle requirements for the next four years and entered into a mini-competition with identified suppliers for the provision of 4x4 vehicles.
- 5.2 As a result of the mini competition, it is recommended that Members agree to use the North East regional framework for the procurement of 4x4 vehicles and spare parts.

Jacqui Cheer
Temporary Chief Constable